

Enrollment No: _____

Exam Seat No: _____

C. U. SHAH UNIVERSITY

Winter Examination-2022

Subject Name: Professional Etiquettes-I

Subject Code: 4SC05PET1

Branch: B.Sc. (All, Microbiology)

Semester: 5

Date: 21/11/2022

Time: 02:30 To 05:30

Marks: 70

Instructions:

- (1) Use of Programmable calculator & any other electronic instrument is prohibited.
 - (2) Instructions written on main answer book are strictly to be obeyed.
 - (3) Draw neat diagrams and figures (if necessary) at right places.
 - (4) Assume suitable data if needed.
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Q-1 Attempt the following questions: (14)

- 1 How much money does Charley usually give Willy each week?
a) \$ 170 b) \$ 100 c) \$ 50 d) \$ 150
- 2 Why does the woman choose Willy Loman?
a) His hope for the future b) His sense of humor c) His charismatic personality d) His promise to buy her stockings
- 3 The group discussion assesses the candidate's ability to:
a) Control others b) Confer with others on a specified subject c) Argue with others d) Lead others
- 4 What is Happy's real name?
a) Harlem b) Benjamin c) William d) Harold
- 5 Curriculum vitae is a word of which language?
a) Latin b) German c) French d) English
- 6 A candidate who doesn't participate in the GD but concludes the GD
a) Will impress the evaluator
b) Does not impress the evaluator
c) Will come out as a winner
d) Will score better than others
- 7 Which character states "nobody dast blame this man?"
a) Ben b) Biff c) Linda d) Charley
- 8 A resume is a word of which language?
a) American (b) German c) Indian d) French
- 9 Which of the following usually is NOT included in an advance story for a speech or meeting?
a) What will happen b) Whether the event is worth attending c) When and where it will happen d) Who will be involved
- 10 Which of the following does not describe Linda Loman?
a) Patient b) Helpful c) Obedient d) Loyal
- 11 The purpose of advance stories for meetings and speeches is to____
a) predict what will be decided or discussed at a speech or meeting
b) increase ticket sales for speakers who come to the community



- c) alert readers and viewers to events they may want to attend
d) promote the activities of government agencies and community groups
- 12 The application letter is?
a) A foreword
b) A description of your main strengths and suitability for the job
c) A summary of your qualifications and experiences
d) A statement of your job objective
- 13 "A man is not a bird to come and go with the springtime." Which character makes this statement?
a)Happy b)Linda c)Biff d)Charley
- 14 How the candidate handles them, in an interview when you do not know an answer, you should:
a) bluff b) remain quiet c) confess that you do not know the answer
d) keep guessing

Attempt any four questions from Q-2 to Q-8

- Q-2 Discuss the themes of the play '*Death of a Salesman*' in detail. (14)
- Q-3 **Attempt all questions.**
A Write a character sketch of Biff Loman. (07)
B Define Meeting and explain its key features of it in detail. (07)
- Q-4 **Attempt all questions.**
A Write a resignation letter as Mr. Rohan Raj from the post of TGT in Science at Cambridge Public School, Pune. (07)
B Write a short note on the character of Willy Loman. (07)
- Q-5 **Attempt all questions.**
A Describe in detail the failure factors of a candidate in the interview. (07)
B Write a cover letter for the post of Assistant Professor in Microbiology. (07)
- Q-6 Draft a suitable resume as you apply for the post of Lab Assistant in Balaji Chemicals Pvt. Ltd. Pune. (14)
- Q-7 **Attempt all questions.**
A Describe the plot of the play *Death of a Salesman*. (07)
B Write a job acceptance letter as Ms. Hiral Vyas for the post of teacher in your subject at Vivekananda International School, Bangalore. (07)
- Q-8 **Attempt all questions.**
A Express a comparison and contrast between public speaking and presentation. (07)
B What is Group Discussion? Explain the characteristics of a successful Group Discussion. (07)

